



Smart investment for
a better future

UNIT TRUST OF SAMOA (MANAGEMENT) LTD

ANNUAL REPORT

FOR THE 16 MONTHS ENDED 30 JUNE 2011

STATEMENT TO PARLIAMENT



1 December 2011

The Honorable Speaker
Legislative Assembly of Samoa
MULINUU

Dear Sir,


In pursuant of Part VI Section 23 of the Public Bodies (Performance and Accountability) Act 2001, I present to the Legislative Assembly for discussion, the Unit Trust of Samoa (Management) Company Ltd's Annual Report for the 16 months ending 30 June 2011.

This is the first Annual Report of the Company since incorporation under the Companies Act 2001 on the 15th of February 2010. The Company was established to manage the Unit Trust of Samoa (the "**Trust**").

It is the Vision of the Company for the Trust "**to be the leading Investment vehicle in Samoa that provides a smart investment for a better future**".

To achieve its Vision, the Company's Mission is to "**attract a large number of investors and continue to hold diversified investment portfolio that generates maximum returns to these investors**".

Ma le fa'aaloalo tele,



Faumuina Tiatia Faaolafane Liuga
MINISTER OF FINANCE

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BOARD OF DIRECTORS



Director
Magele Arthur Penn
Partner
Lesama Penn



Chairman
Afoa Asiata Kolone Vaai
Co-Managing Director
KVA Consult Ltd



Director
Lavea Tupaimatuna Iulai
Lavea
Chief Executive Officer
Ministry of Finance

EXECUTIVE MANAGEMENT



Chief Finance Officer
Honsol Chan Tung



Chief Executive Officer
Sau Fiapaipai Justina Sau



**Manager Marketing &
Customer Services**
Sami Maria Ale Faatonu

CHARIMAN'S REPORT

On behalf of the Board of Directors, the Board is pleased to report on the performance of the Unit Trust of Samoa (Management) Limited (the "**Company**") for the 16 months ended 30 June 2011. The Company is the Manager of the Unit Trust of Samoa (the "**Trust**") under the Unit Trust Act 2008 (the "**Act**"). Under the Act, the Company is vested with powers to manage the investments and other properties of the Trust, as well as the function to issue or redeem units on behalf of the Trustees for the Trust. The Board's responsibilities and functions are to manage the Trust as described in Trust Deed signed between the Board and the Trustees on 9th July 2010.

As you are aware, this is the first year of operation for the Trust and the only Unit Trust in Samoa. The Company was initially established within the Ministry of Finance until a full time Chief Executive Officer was appointed on 23 February 2011. The Board and Trustees worked closely with the Government appointed Unit Trust Committee to successfully establish the Trust on 9 July 2011. It has been a very challenging but exciting year for everyone who worked on this new initiative from the beginning.

The most challenging experience is marketing and raising of public awareness of the framework and rationale for establishing the Trust. Public consultations commenced in November 2010 in Savaii however only 13 investors from Savaii were recorded as at 30 June 2011.

The Company entered into a Distribution Agent Agreement with Samoa Post Ltd in November 2010 to ensure that Savaii residents have easy access for investing in the Trust. However, that service has not been fully utilized while it is costing the Company \$15,000 per annum in fees. The Board and Management is now looking into reviewing that service.

The Government of Samoa has provided full support and guarantees to the Company and the Trust for the next 10 years, reducing the overall risk exposure of the Trust. The Company started operating on 15 February 2010 with a \$500,000 capital injection from the Government. An additional \$200,000 was injected into the Company in July 2010. The Government has promised to continue to support the Company over the next 3 years to ensure that it remains a 'going concern' and solvent while it continues to serve the people of Samoa.

As can be seen from the Financial Statements presented in this Report, the Company has operated on a loss basis so that the Trust initiative is a success. The 1.5% per annum Management Fee is waived for the period up to 30 June 2011. In March 2011, the 3% Entry Fee was removed from the unit price to make our investment more attractive compared to commercial banks.

A financial model was developed to give us medium term perspective of the operation of the trust concept as a whole. This model shows that a total investment portfolio of a minimum of \$40 million is required for both the Trust and Company to sustain operations. The Board is now targeting to achieve that \$40 million investment by 30 June 2012.

The Board endeavours to uphold the principles of good corporate governance and best practices to ensure that the interest of its Unitholders is protected. The Investment and Audit Committee takes an active role in ensuring that internal policies and procedures are complied with and followed.

The Board has closely monitored the spread of unitholders as it is the aim of the Trust to become the largest investment vehicle in terms of its number of unit holders. As of end of the first year, the Trust had 200 unitholders. It is the aim of the Trust to at least double this number of unitholders by 30 June 2012.

The Board would like to acknowledge the continued support of the Government of Samoa since the Company was established. The Government has guaranteed to advance funds to the Company to cover its obligations when it is faced with a cash flow shortage. The Government has also guaranteed the issue of State Owned Enterprises Capital Notes financed by the Trust, and agreed to underwrite a fall (up to \$790,000) in the share value of SamoaTel for the Trust's 25% shareholding for five years. Overall with these guarantees in place, it is fair to say that the Trust is basically a low risk investment over the next 5 years.

In addition, the Government has granted income exemption status for both the Trust and Company. The Government is preparing the relevant amendments to the legislation to enforce this decision retrospectively.

The Board would also like to acknowledge the support of the Minister of Finance, Honorable Faumuina Tiatia Liuga, and the former Minister of Finance, Honorable Papalii Niko Lee Hang, for their full commitment and support provided to the Board and Management since inception to ensure that the Trust is a success for the benefit of all Samoans.

A handwritten signature in dark ink, consisting of several overlapping, sweeping strokes that form a stylized, somewhat abstract representation of the name.

Afoa Asiata Kolone Vaai
Chairman

CHIEF EXECUTIVE OFFICER'S REPORT

It is a pleasure to report on the performance of the Company for its first year. No doubt it has been a very challenging but successful year.

The main duty and priority of the Company is to manage the Trust. The financial performance of the Company during the 16 months covered in this report has not met the profitability requirement under the Act. This was the case because the primary objective was to develop the Trust into a profitable investment fund while making sacrifices during the formative phases of the Trust. In the long run, the success of the Trust will contribute to a positive Company performance, in which the Company will no longer depend on the Government for financial support.

Highlights for the Year

The highlights for the year are:

- Successful establishment of the Trust on 9th July 2010.
- Development of a Financial Model for the Company and the Trust in July 2010.
- Development of a 3-year Investment Policy and Plan in August 2010.
- Prospectus 2010 was issued on September 2010.
- Execution of the Distribution Agent Agreement with Samoa Post Ltd in November 2010. Under this Agreement, Samoa Post will be able to collect all application forms and money on behalf of the Trust, as well being a vehicle for distributing of information to Unitholders and potential investors.
- Acquisition of Government's 25% shareholding in SamoaTel Ltd at the purchase price of \$7.9 million.
- Launching of the Government In-house Capital Note Facility in March 2011 to provide the much needed regular income stream for the Trust.

Financial Performance

The performance of the Company, as explained earlier, is not satisfactory because of reasons explained. The total loss for the first 16 months is \$535,461. As can be seen from the Statement of Financial Performance, total revenue is only \$6,195 mainly from interest on funds in the operating account and the \$50,000 Government Bond held at a fixed deposit with Samoa Commercial Bank. Total expenses are \$541,656 in which 53% is personnel costs and 15% is spent on marketing and public awareness campaigns and materials.

In terms of Financial Position, total net asset of the Company as at 30 June 2011 are \$216,480. The liquidity position of the company is healthy as shown by a current ratio of 1.5 to 1.

For the Trust, its sole revenue is from interest earned on financing of Capital Notes. This will continue to be the main source of revenue for the next 3 years. The net profit of \$3,788, although very small but it is better than expected. If targeted returns are

achieved in accordance with the Investment Plan 2012-2014, a net profit of \$600,000 is estimated for the financial year ending 30 June 2012.

The total net assets have grown from zero to \$2.47 million within 12 months. Total assets have reached \$10.43 million while liabilities are \$7.96 million. It is important to note that \$7.9 million of total liabilities is a 'share capital advance' from the Government to the Trust for the purchase price of the 25% shareholding in Bluesky SamoaTel Ltd. The Trust has received SamoaTel's shares from the Government on advance and on an 'interest free' arrangement for five years. The Trust will enter into a five year repayment arrangement with the Government for this advance after five years (when the Trust is able to raise enough funds to fund its own investments).

Units on Issue

The initial 100 Units were issued to the Unit Trust of Samoa (Management) Limited on 9th July 2011 to officially establish the Trust. This figure has grown to 2,476,265 units as at 30 June 2011. Although a figure of 5 million units was initially targeted, a 50% achievement is satisfactory if we take note of the fact that there were no historical figures to benchmark projections. Within 6 months into the financial year, it was realised that the target group of investors, 'ordinary Samoans out in the villages, small farmers and fishermen', cannot provide the funds required for the Trust to accelerate immediately. Nonetheless, the Management Company continues to focus on this group, whilst expanding to target State Owned Enterprises (SOEs), local businesses and overseas based Samoans to bring in the required funds for investment.

Future risks and challenges

Like any other investment fund, there are risks and challenges.

For the Company, the major risk will be a change in Government policy and support. The Company is able to continue to operate because the Government has committed to inject at least \$500,000 each year for the next 3 years to assist with operating costs. If this financial support is suddenly discontinued, the Company will immediately become insolvent and will be forced into liquidation under the Companies Act 2001.

The major challenge for the Company is changing of 'mind-set' and attitudes of our people to be more positive towards saving and investing. Management is committed to aggressively market for long term saving in the Trust.

For the Trust, the primary risk is linked to the share value of Bluesky SamoaTel. It is true that the Government has underwrite a fall in the share value, however the underwrite is limited to only 10% of the purchase price or \$790,000 for the first 5 years. Any loss of value above \$790,000 will be absorbed by the Trust. However, this is not foreseeable in the next 12 months, nor it is projected to occur in the next 3 years.

Future outlook

The future outlook for the Company is projected to slightly improve over the next 3 years. As mentioned before, the Company will continue to operate on direct capital injection from the Government. Financial losses will continue over the next 3 years but it will be reduced overtime.

The future outlook for the Trust is very promising. Per annum growth to Unitholders funds is targeted to be 6%, 10% and 11% for 2012, 2013 and 2014 respectively. We are very optimistic that the \$40 million target for the total investment portfolio will be achieved by 30 June 2012.

The marketing section continues to focus on our local community. With the commencement of our direct deduction payment system, more low to medium income earners are investing in the Trust with as little as \$10 fortnightly.

An overseas marketing awareness campaign is scheduled to commence in mid 2012 to target investments from overseas based Samoans. A total investment of \$5 million tala is targeted to come from overseas. In my view, this inflow of investment funds from overseas will not only increase the investment portfolio of the Trust, but will also contribute to the development of Samoa's economy.

We would like to take this opportunity to thank and acknowledge the support of the Minister of Finance, Board of Directors, Trustees, Management and staff for a successful first year.

Sincerely,



Sau Fiapaipai Justina Sau
Chief Executive Officer

FINANCIAL STATEMENTS
FOR THE 16 MONTHS ENDED 30 JUNE 2011

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P.O. Box 13
APIA, SAMOA



*Please address all correspondences
to the Controller and Chief Auditor*

AUDIT OFFICE

REPORT OF THE AUDIT OFFICE

UNIT TRUST OF SAMOA (MANAGEMENT) LTD

We have audited the accompanying financial statements of the Unit Trust of Samoa (Management) Limited, which comprises the statement of financial position as at 30 June 2011, the statements of financial performance, changes in capital and reserves and cash flows for the 16 months then ended, a summary of significant accounting policies and other explanatory notes.

The Responsibility of the Board of Directors for the Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Unit Trust of Samoa (Management) Limited as of 30 June 2011, and of its financial performance and its cash flows for the 16 months then ended in accordance with International Financial Reporting Standards.

Apia, Samoa
20 October 2011


Fuimaono Papali'i Camillo Afele
CONTROLLER AND CHIEF AUDITOR

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
Certification by Directors
For the 16 months ended 30 June 2011

We certify that the attached financial statements for the Unit Trust of Samoa (Management) Ltd comprising of the statement of financial position, statement of financial performance, statement of changes in equity, statement of cash flows and notes to the financial statements for the year ended 30 June 2011:

- (a) give a true and fair view of the matters to which they relate;
- (b) have been prepared in accordance with International Financial Reporting Standards; and,
- (c) comply with the Public Finance Management Act 2001 and Companies Act 2001 (amended 2006) in relation to the form or content of financial statements made under the Public Bodies (Performance and Accountability) Act 2001.

We are not aware of any circumstance which would render any particulars included in the financial statements to be misleading or inaccurate.

We authorise the attached financial statements for issue on 20 / 10 / 2011 on behalf of the directors of the Unit Trust of Samoa (Management) Ltd.



Signature

CHAIRMAN

Unit Trust of Samoa (Management) Ltd

Apia, Samoa

20 / 10 / 2011



Signature

DIRECTOR

Unit Trust of Samoa (Management) Ltd

Apia, Samoa

20 / 10 / 2011

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
Statement of Financial Position
As at 30 June 2011

	Notes	2011 \$
ASSETS		
Non current assets		
Investment in UTOS		100
Property and equipment	7	87,526
Term Deposit-SCB	9	<u>50,000</u>
Total non current assets		<u>137,626</u>
Current assets		
Cash & Cash Equivalents	8	77,167
Other Receivables	10	<u>1,688</u>
Total current assets		<u>78,854</u>
Total assets		<u><u>216,480</u></u>
LIABILITIES, CAPITAL AND RESERVES		
Current liabilities		
Accounts Payable		114
Other creditors and accruals	11	18,464
Provision for Employee Benefits		<u>33,363</u>
Total current liabilities		<u>51,941</u>
Capital and reserves		
Government of Samoa Contribution	12	700,000
Retained (losses)/earnings		<u>(535,461)</u>
Total capital and reserves		<u>164,539</u>
Total liabilities, capital and reserves		<u><u>216,480</u></u>

The accompanying notes form an integral part of the above financial statement.

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
Statement of Financial Performance
For the 16 months ended 30 June 2011

	Notes	2011 \$
Income		
Interest Income:		
Interest		6,096
Entry & Exit Fees		68
Other income		31
Total income		<u>6,195</u>
 Expenses		
Advertising & Promotion		38,165
Audit fees		10,000
Bank Fees & Charges		453
Board Expenses	6(ii)	27,301
Communication Costs		16,950
Depreciation	7	16,913
Legal Fees		5,741
Personnel costs	5	286,545
Registration & Licenses		1,563
Rent		6,323
Repairs & Maintenance		7,494
Other Administration Expenses	4	117,512
Travel		6,595
Withholding Tax		102
Total expenses		<u>541,656</u>
 Profit/(loss) before income tax		 (535,461)
Income tax (expense) / benefit		-
Under provision of prior years tax		-
 Net profit/(loss) after income tax		 <u>(535,461)</u>

The accompanying notes form an integral part of the above financial statement.

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
Statement of Changes in Equity
For the 16 months ended 30 June 2011

	Note	Government of Samoa Contribution	Retained earnings /(losses)	Total
Opening Balance as at 01 March 2010		-	-	-
Government of Samoa Contribution		700,000		700,000
Net Profit/(Loss)			(535,461)	(535,461)
Balance as at 30 June 2011		700,000	(535,461)	164,539

The accompanying notes form an integral part of the above financial statement.

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
Statement of Cash Flows
For the 16 months ended 30 June 2011

	Note	2011 \$
Cash flows from operating activities		
Cash received from Unit Holders		2,429,472
Cash Transferred to Trust		(2,466,816)
Cash Receipts from Customers		43,650
Cash paid to suppliers and employees		(475,180)
Net cash inflow/(outflow) from operating activities		<u>(468,873)</u>
Cash flows from investing activities		
Interest on Term Deposits		578
Cash Investments		(50,100)
Purchase of property, plant & equipments		(104,439)
Net cash inflow/(outflow) from investing activities		<u>(153,960)</u>
Cash flows from financing activities		
Proceeds from Government		700,000
Net cash inflow/(outflow) from financing activities		<u>700,000</u>
Net (decrease)/increase in cash and cash equivalents		77,167
Cash and cash equivalents at beginning of year		<u>-</u>
Cash and cash equivalents at end of year		<u><u>77,167</u></u>
Represented by;		
Cash on hand and at Banks	8	<u>77,167</u>
		<u><u>77,167</u></u>

The accompanying notes form an integral part of the above financial statement

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
NOTES TO THE FINANCIAL STATEMENTS
For the 16 months ended 30 June 2011

1. General information

The Unit Trust of Samoa (Management) Ltd was established in March 2010. Unit Trust of Samoa (“the Manager”) manages the Unit Trust of Samoa (“the Trust”) and it is domiciled in Samoa. The Management Company has a fiduciary relationship with the Samoa Trustee Company Ltd and the unit holders. This relationship is being formalized with a Trust Deed under the Unit Trust Act 2010.

The Trust is an investment vehicle that allows investors monies to be pooled with other unit holders’ monies that in return are re issued with units and become unit holders in the unit trust. The pooled funds in the Trust are then invested by the Unit Trust of Samoa (Management) Ltd, the fund manager in accordance with the investment guidelines contained in the prospectus and investment policy.

The Trust was established by the Unit Trust of Samoa Act 2008. It is governed by a 3 member board of directors (the Board) chaired by Afioga Afoa Asiata Kolone Vaai. The Board comprises of the CEO for the Ministry of Finance and includes a representative from the Private Sector and Commerce.

The main office is located on the 7th Floor of the Central Bank of Samoa Building, Matafele and its postal address is Private Bag, Apia Samoa.

2. Statement of significant accounting policies

Set out below is a summary of significant accounting policies adopted by the corporation in the preparation of its financial statements:

a. Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Public Finance Management Act 2001 which requires the adoption of *International Financial Reporting Standards* issued by the International Accounting Standards Board (IASB).

In accordance with section 91 of the Public Finance Management Act 2001, Unit Trust of Samoa (Management) Ltd is designated as a Public Body, therefore it must also satisfy the reporting requirements under the Public Bodies (Performance & Accountability) Act 2001.

b. Basis of preparation

The financial statements are prepared on the historical cost basis. The principal accounting policies are stated to assist in a general understanding of these financial statements. Reporting financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period and future periods.

c. Comparative Information

Comparative information has been restated where necessary to achieve consistency in disclosure with current financial year amounts.

d. Functional and presentation currency

The financial statements are presented in Samoan Tala (SAT\$), which is the Company’s functional currency and all values presented in Samoan Tala have not been rounded.

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
NOTES TO THE FINANCIAL STATEMENTS
For the 16 months ended 30 June 2011

e. Foreign currency transactions

Transactions in foreign currencies are translated to Samoan Tala at exchange rates ruling at the date of the transaction. Amounts receivable and payable denominated in foreign currencies are translated at the rates of exchange ruling at balance sheet date. Foreign exchange differences arising on translation are recognised in the statement of financial performance.

f. Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprise cash at bank and on hand and short term deposits with maturities less than one year.

g. Accounts and Other Receivables

Accounts and other receivables are recorded at fair value. At the end of each reporting period, the carrying amounts of accounts and other receivables are reviewed to determine whether there is any objective evidence that the amounts are not recoverable. If so, an impairment loss is recognised immediately in the statement of financial performance.

h. Accounts and other payables

Accounts payable and other payables are recognised at cost and represent liabilities for goods and services provided to the Company before the end of the financial year that are unpaid and arise when the Trust becomes obliged to make future payments in respect of the purchase of these goods and services.

i. Provisions

A provision is recognised in the statement of financial position when the trust has a present legal or constructive obligation as a result of past event, and it is probable that an outflow of economic benefits will be required to settle the obligation.

j. Revenue recognition

Interest income

Interest income on investments is recognised as it accrues.

Fees and charges

Fees and charges are brought to account when they are earned.

k. Property and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and any accumulated

Cost includes expenditures that are directly attributable to the acquisition of the asset. The costs of the day to day servicing of the property, plant and equipment are recognised in profit and loss as incurred.

Depreciation

Depreciation is charged to the statement of financial performance on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. The following rates are used for the depreciation of property, plant and equipment:

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
NOTES TO THE FINANCIAL STATEMENTS
For the 16 months ended 30 June 2011

• Office furnitures and fittings	20%
• Office Equipments	20%
• Computers and software	33%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within other (losses)/gains – net, in the statement of financial performance.

l. Value added goods and services tax (VAGST)

As a semi-financial institution, the Company is exempt from VAGST.

m. Income tax

The Unit Trust (Management) Ltd is exempted from Income Tax.

n. Employee benefits

The Company contributes towards the Samoa National Provident Fund, a defined contribution plan in accordance with local legislation and to which it has no commitment beyond the payment of contribution. Obligations for contributions to the defined contribution plan are recognised immediately in the statement of financial performance.

Liabilities for annual and sick leave are accrued and recognised in the balance sheet. Annual leave are recorded at the undiscounted amount expected to be paid for the entitlement earned. Sick leave is calculated at 1/3 of the total days.

Short term benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

o. Borrowings Costs

All borrowing costs are recognised in the statement of financial performance in the period in which they are incurred.

3. Critical accounting estimates and judgments

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Income taxes

Deferred tax assets and liabilities have been offset in accordance with IAS 12 Income Taxes. Deferred tax has been calculated on the assumption that there will be no change in tax law or circumstances of the Bank that will result in tax losses not being available to the Bank in the future.

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
NOTES TO THE FINANCIAL STATEMENTS
For the 16 months ended 30 June 2011

4. Other Administration expenses

Details of administration expenses are specified as follows:

	2011
	\$
Catering & Refreshments	12,628
Fuel	622
General Supplies & Services	2,676
Memberships & Subscriptions	1,816
Postage/Courier	657
Printing & Publications	26,861
Samoa Post Fee	8,750
Stationeries	16,418
Trustee Fee	20,625
Other	26,460
Total administration expenses	<u>117,512</u>

5. Personnel costs

Details of personnel costs are specified as follows:

	2011
	\$
Salaries and Wages	233,051
NPF contribution	11,652
ACC levy	2,330
Other Allowances	6,148
Employee Benefits	33,363
Total personnel costs	<u>286,545</u>

6. Directors and executive management compensation

i. Directors

The Directors of the Bank during the financial period comprise of:

Afoa Asiata Kolone Vaai	-	Chairperson
Tupaimatuna Iulai Lavea	-	CEO, Ministry of Finance
Magele Arthur Penn	-	Independent member

Director's fees, benefits and board expenses of \$27,301 were paid during the year including sitting allowances. Directors appointed from Government Corporations and Ministries do not receive a director's fee or sitting allowances.

ii. Board costs

Board of Directors expenses are as follows:

	2011
	\$
Directors fees and allowances	26,162
Membership fees	200
Meeting expenses	939
Total Board of Directors expenses	<u>27,301</u>

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
 NOTES TO THE FINANCIAL STATEMENTS
 For the 16 months ended 30 June 2011

7. Property and equipment

Details of property and equipment are specified as follows:

	Office furniture & fittings	Office equipment	Computers & Softwares	Total
<i>Gross carrying amount</i>				
Balance as at 1 July 2009	-	-	-	-
Additions	31,069	6,590	11,025	48,684
Disposals	-	-	-	-
Balance as at 30 June 2010	31,069	6,590	11,025	48,684
Additions	16,993	26,760	12,002	55,755
Disposals	-	-	-	-
Balance as at 30 June 2011	48,062	33,350	23,027	104,439
<i>Accumulated depreciation</i>				
Opening balance 1 July 2009	-	-	-	-
Disposals	-	-	-	-
Depreciation charge for the year	1,003	202	266	1,472
Balance as at 30 June 2010	1,003	202	266	1,472
Disposals	-	-	-	-
Depreciation charge for the year	8,032	2,165	5,244	15,441
Balance as at 30 June 2011	9,035	2,367	5,511	16,913
Net carrying amount 30 June 2010	30,066	6,388	10,759	47,212
Net carrying amount 30 June 2011	39,027	30,982	17,517	87,526

8. Cash and cash equivalents

Details of cash and cash at bank are as follows:

	2011
	\$
Cash at Banks	77,067
Petty cash	100
Total cash and cash equivalents	77,167

9. Term deposits

Details of term deposits are specified as follows:

	2011
	\$
Term deposits	50,000

The Term Deposit is the Bond as stipulated under the Trust Deed. It will not be withdrawn.

UNIT TRUST OF SAMOA (MANAGEMENT) LTD
NOTES TO THE FINANCIAL STATEMENTS
For the 16 months ended 30 June 2011

10. Other receivables

Details of other receivables are specified as follows:

	2011
	\$
Interest Receivable	1,688
GST Receivable	-
	1,688

11. Other creditors and accruals

Details of other creditors and accruals are specified as follows:

	2011
	\$
Payroll Liabilities	4,669
Provision for Audit Fee	10,000
Other Creditors & Accruals	3,795
Total other creditors and accruals	18,464

12. Authorised and paid-up capital

Details of authorised and paid-up capital are specified as follows:

	2011
	\$
Authorised capital 100 ordinary shares	700,000
Issued and paid up capital	700,000
Issued and paid up capital end of financial year	700,000

13. Contingent liabilities

As at 30 June 2011, the Company had no contingent liabilities or assets.

14. Events occurring after balance sheet date

There are no material events after balance date that requires adjustment or disclosure in these financial statements at 30 June 2011.